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Holland College Foundation Inc. Financial Statements For the Year Ended March 31, 2024

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Independent Auditor's Report

To the Board of Directors of Holland College Foundation Inc.

Opinion

We have audited the financial statements of Holland College Foundation Inc. (the "Foundation"), which comprise the statement of financial position as at March 31, 2024, the statements of operations and changes in fund balances and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matters described in the Basis for Qualified Opinion paragraph, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at March 31, 2024, and its results of operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many charitable organizations, the Foundation derives revenue from the general public in the form of donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts reported in the records of the Foundation and we were not able to determine whether any adjustment might be necessary to donation revenue, excess of revenue over expenditures, and cash flows from operations for the years ended March 31, 2024 and 2023, current assets as at March 31, 2024 and 2023 and fund balances as at April 1, 2024 and 2023 and March 31 for both 2024 and 2023. Our audit opinion on the financial statements for the year ended March 31, 2023 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of
 expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

BDO Canada LLP

Chartered Professional Accountants

Charlottetown, Prince Edward Island June 24, 2024

| | | | Holland College Foundation Inc. Statement of Financial Position | | | | | | | | | | | | | |
|---|------------|-----------------------|---|----------------------|-----------------|-----------------------|------------|----------------------|------------|--|---------------------|--|---------------|--|--|----------------------|
| March 31 | Endowments | | Endowments | | Endowments | | Endowments | | Endowments | | owments Trust Funds | | 2024 Total | | | 2023 Total |
| Assets | | | | | | | | | | | | | | | | |
| Current Cash | \$ | 197,103 | \$ | 1,862,216 | \$ | 2,059,319 | \$ | 1,998,595 | | | | | | | | |
| Long-term investments Due between funds (Note 2) | _ | 8,713,906 (87,416) | | - 87,416 | | 8,713,906 | | 7,848,337 | | | | | | | | |
| | \$ | 8,823,593 | \$ | 1,949,632 | \$ [^] | 10,773,225 | \$ | 9,846,932 | | | | | | | | |
| Liabilities and Net Assets | | | | | | | | | | | | | | | | |
| Current Accounts payable and accrued liabilities (Note 3) | \$ | 69,431 | \$ | 74,519 | \$ | 143,950 | \$ | 414,421 | | | | | | | | |
| Payable to Holland College (Note 3) | _ | - | | 130,852 | | 130,852 | | 130,852 | | | | | | | | |
| | | 69,431 | | 205,371 | | 274,802 | | 545,273 | | | | | | | | |
| Net Assets Externally restricted Unrestricted | | 8,754,162 - | | 1,472,195 272,066 | | 10,226,357 272,066 | | 9,053,031 248,628 | | | | | | | | |
| | | 8,754,162 | | 1,744,261 | | 10,498,423 | | 9,301,659 | | | | | | | | |
| | \$ | 8,823,593 | \$ | 1,949,632 | \$ | 10,773,225 | \$ | 9,846,932 | | | | | | | | |
| | | | | | | | | | | | | | | | | |

| On behalf of the Board: | | | |
|--|----------|----------------|----------|
| Docusigned by: kati McCarvill 7/00-11-0081/94/A. | Director | Docusigned by: | Director |

Holland College Foundation Inc. Statement of Changes in Fund Balances

| For the year ended March 31 | Endowments | Trust Funds | 2024 Total | 2023 Total |
|--|--------------|--------------|-----------------|---------------|
| Balance, beginning of the year | \$ 7,782,370 | \$ 1,519,289 | \$ 9,301,659 \$ | 9,174,891 |
| Excess of revenues over expenses | 120,311 | 214,096 | 334,407 | 456,821 |
| Change in unrealized gain (loss) on long-term investments (Note 4) | 862,177 | - | 862,177 | (312,911) |
| Interfund transfers | (10,696) | 10,876 | 180 | (17,142) |
| Balance, end of the year | \$ 8,754,162 | \$ 1,744,261 | \$10,498,423 \$ | 9,301,659 |

Holland College Foundation Inc. Statement of Operations

| For the year ended March 31 | Adı | ministrative | En | dowments | Trust Funds | 2024 Total | 2023 Total |
|---|-----|-------------------|----|------------------------|----------------------------|------------------------------------|------------------------------------|
| Revenue Grant - Holland College (Note 3) Donation revenue Investment income (Note 4) | \$ | 585,347 - - | \$ | - 65,009 381,682 | \$ - 1,541,197 2,738 | \$ 585,347 1,606,206 384,420 | \$ 527,792 1,177,584 354,958 |
| | | 585,347 | | 446,691 | 1,543,935 | 2,575,973 | 2,060,334 |
| Expenses Expenditures (Note 5) Other initiatives (Note 6) Scholarships, Bursaries, and Awards | | 585,347 - - | | - 99,676 226,704 | - 946,622 383,217 | 585,347 1,046,298 609,921 | 527,792 471,412 604,309 |
| | | 585,347 | | 326,380 | 1,329,839 | 2,241,566 | 1,603,513 |
| Excess of revenues over expenses | \$ | - | \$ | 120,311 | \$ 214,096 | \$ 334,407 | \$ 456,821 |

Holland College Foundation Inc. Statement of Cash Flows

| For the year ended March 31 | 2024 2023 |
|---|---|
| Cash flows from operating activities Cash receipts from donations and grants Cash paid to suppliers, employees and students Interest received | \$ 1,606,206 \$ 1,177,584 (1,829,757) (1,042,845) 371,455 293,138 |
| | 147,904 427,877 |
| Cash flows from investing activities Purchase of investments Proceeds on disposal of investments | (345,263) (516,659) 258,083 439,069 |
| | (87,180) (77,590) |
| Net increase in cash | 60,724 350,287 |
| Cash, beginning of the year | 1,998,595 1,648,308 |
| Cash, end of the year | \$ 2,059,319 \$ 1,998,595 |

March 31, 2024

1. Significant Accounting Policies

Nature and Purpose of Organization

The purpose of Holland College Foundation Inc. (the "Foundation") is to assist Holland College (the "College") in expanding its educational services by developing private sector financial support for College students, programs and facilities. The Foundation is a registered charity incorporated under the laws of Prince Edward Island. The Foundation is exempt from taxation under the Canadian Income Tax Act.

Basis of Accounting

The financial statements have been prepared using Canadian accounting standards for not-for-profit organizations.

Fund Accounting

The Foundation follows the restricted fund method of accounting for contributions.

Endowments consist of restricted donations to the Foundation, the principal of which is required to be maintained intact. The investment income generated from endowments must be used in accordance with the various purposes established by the donors. Foundation policy has been established with the objective of protecting the real value of the endowments by limiting the amount of income expended and reinvesting unexpended income.

Trust funds consist of restricted donations to the Foundation and internal allocations by the Board of Directors. The use of such funds are anticipated to occur within a short period of time (usually within twelve months of receipt).

The administration fund represents the basic operations of the Foundation.

Cash and Short-term Investments

Cash consists of cash balances held with banks and investment companies. Any income earned on these balances are reflected in investment income in the statement of operations and changes in fund balances.

Long-term Investments

Long-term investments are valued at fair market value. The income earned on these investments is reflected as revenue in the endowments fund. Unrealized gains and losses are recorded directly in the endowment fund balances.

March 31, 2024

1. Significant Accounting Policies (continued)

Financial Instruments

Financial instruments are recorded at fair value at initial recognition.

In subsequent periods, equities traded in an active market are reported at fair value, with any change in fair value reported in net assets. All other financial instruments are reported at cost or amortized cost less impairment. Transaction costs on the acquisition, sale or issuance of financial instruments are expensed for those items measured at fair value and charged to the financial instrument for those measured at amortized cost. Financial assets are tested for impairment when indicators of impairment exist.

Donations in Kind

The Foundation determines the fair value of donations in kind based on appraisals or estimates at the date of donation for the purpose of issuing charitable donation receipts. Donations in kind are not reflected in the financial statements until the gifts are sold and exchanged for cash.

Revenue Recognition

Donations and pledges are recognized as revenue when received. The Foundation does not accrue pledges in the financial statements.

Investment income is recognized as revenue when earned. This usually occurs at the time revenue is payable to the Foundation in accordance with the terms of the investment.

Operating grants are recognized in the period when received. Operating grants received for a future period are reported as deferred income, until that future period, when they are transferred to revenue.

Contributed Services

Volunteers contribute many hours each year to assist the Foundation in carrying out its mandate. Because of the difficulty of determining their fair value, contributed services are not recognized in the financial statements.

Collection

The Foundation holds the Miriam Ramsay Holland collection consisting of various paintings, drawings, etchings and written artifacts. The collection has an original appraised value of \$41,000. The Foundation received the items as a donation; however, it does not reflect the collection as an asset in the statement of financial position.

March 31, 2024

1. Significant Accounting Policies (continued)

Pension Costs

Employees of the Foundation belong to the Holland College pension plan providing pension benefits for certain employees. The College maintains a contributory defined benefit pension plan, and contributions are made on behalf of employees and are included in employee benefits expense. The benefits are determined using a career average formula for service accrued subsequent to January 1, 2007 and best average formula for service accrued prior to that date.

2. Due Between Funds

Due between Funds represents funds due to be transferred between Endowments and Trust Funds.

3. Related Entities

The College is the sole beneficiary of the Foundation as referred to in Note 1. All of the Foundation's net assets must be provided to or used for the benefit of the College or its students. Included in current accounts payable is \$143,950 (2023 - \$414,421) relating to support for programs and facilities. Included in long-term payables is \$130,852 (2023 - \$130,852) relating to fundraising costs.

The College also provides an annual operating grant for the administrative costs of the Foundation as reported in the Statement of Operations in the amount of \$585,347 (2023 - \$527,792).

4. Investment income

| | 2024 | 2023 |
|---|------------------------------------|-----------------------------------|
| Dividend income Interest income Realized gains on disposal of investments | \$ 235,889 102,503 46,028 | \$ 267,263 47,509 40,186 |
| | \$ 384,420 | \$ 354,958 |

Unrealized gains (losses) on investments at March 31, 2024 were \$862,177 (2023 - \$(312,911)). Unrealized gains (losses) on endowment investments are presented on the Statement of Changes in Fund Balances.

March 31, 2024

5. Expenditures

| | _ | 2024 | 2023 |
|-------------------------------------|----|---------|---------------|
| Communications and marketing | \$ | 15,067 | \$ 13,006 |
| Auditing fees | | 3,822 | 4,368 |
| Consulting support | | 8,997 | - |
| Donor recognition | | 490 | 725 |
| Office supplies and materials | | 20,607 | 19,429 |
| Professional memberships | | 2,815 | 2,750 |
| Printing, photocoying, and postage | | 1,405 | 2,455 |
| Programs and software | | 38,177 | 25,565 |
| Professional development and travel | | 5,337 | 2,985 |
| Telephone | | 3,531 | 2,698 |
| Wages and benefits | | 485,099 | 453,811 |
| | \$ | 585,347 | \$ 527,792 |

6. Other initiatives

| | 2024 | 2023 |
|---|--|---|
| Thrive - student wellness centre construction Nourish - culinary school revitalization Classroom equipment and other special initiatives Varsity athletics initiatives Student academic support and tutoring On campus food banks | \$ 600,000 128,000 190,519 60,845 60,000 6,934 | \$ 170,500 196,874 55,000 39,200 9,838 |
| On Campus rood banks | \$ 1,046,298 | \$ 471,412 |

7. Pension Plan

The Foundation through the College makes contributions on behalf of its employees to a contributory defined benefit plan. The plan specifies the amount of retirement benefit to be received by the employees based on the length of service and rates of pay. The Foundation accounts for the plan as a defined contribution plan because certain information is not available, including the accrued benefit obligation and the plan's funded position as it pertains to Foundation employees. The amount contributed to the pension plan on behalf of Foundation employees was \$32,175 (2023 - \$28,270) and is included in employee benefits expense in the Statement of Operations.

March 31, 2024

8. Financial Instrument Risks

Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Foundation is exposed to interest rate risk arising from the possibility that changes in interest rates will affect the fair value of its investments. This risk has increased over the prior year as long term investments have increased.

Market Risk

The Foundation is exposed to fluctuations in equity markets on its long-term investments which are invested in various marketable securities. This risk has increased over the prior year as long term investments have increased.

Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Foundation is exposed to credit risk resulting from the possibility that a customer or counterparty to a financial instrument defaults on their financial obligations; if there is a concentration of transactions carried out with the same counterparty; or of financial obligations which have similar economic characteristics such that they could be similarly affected by changes in economic conditions. The Foundation's financial instruments that are exposed to concentration of credit risk relate primarily to cash. Of the \$2,059,319 in cash, one financial institution held \$2,028,557 of the total cash assets. The total cash held with this financial institution exceeded the maximum insurable amount from the Canada Deposit Insurance Corporation by \$1,928,557. This risk has increased over the prior year as cash has increased.