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Holland College Consolidated Financial Statements For the Year Ended March 31, 2024

## Holland College Consolidated Financial Statements For the Year Ended March 31, 2024

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## **Independent Auditor's Report**

### To the Board of Governors of Holland College

## Opinion

We have audited the consolidated financial statements of Holland College (the "College"), which comprise the consolidated statement of financial position as at March 31, 2024, the consolidated statements of operations, changes in net assets and cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the College as at March 31, 2024, and its consolidated results of operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

## **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the College in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.



In preparing the consolidated financial statements, management is responsible for assessing the College's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the College or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the College's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of the College's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the College's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the College to cease to continue as a going concern.



- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the
  entities or business activities within the College to express an opinion on the consolidated
  financial statements. We are responsible for the direction, supervision and performance
  of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

BDO Canada LLP

**Chartered Professional Accountants** 

Charlottetown, Prince Edward Island June 27, 2024

## Holland College Consolidated Statement of Financial Position

March 31	2024	2023
Assets		
Current Cash Receivables (Note 2) Inventory Prepaid expenses	\$ 24,894,030 \$ 16,198,964 705,801 221,646	20,025,409 13,732,454 653,348 183,943
	42,020,441	34,595,154
Long-term receivable Capital assets (Note 3) Derivatives (Note 8)	377,492 81,611,560 1,338,322	377,492 78,892,974 812,360
	\$ 125,347,815	114,677,980
Liabilities		
Current Payables and accruals (Note 4) Deferred revenue Deferred grant contributions (Note 5) Accrued vacation payable Current portion of long-term debt (Note 6)	\$ 9,915,611 6,311,357 4,178,624 3,288,660 2,947,000 26,641,252	6,680,019 6,569,958 3,915,068 3,516,120 3,464,000 24,145,165
Retirement obligations (Note 7) Long-term debt (Note 6) Deferred capital contributions (Note 9) Accrued pension liability (Note 10)	5,534,100 25,469,000 42,340,037 4,485,100	5,288,700 28,275,000 38,215,207 7,648,400
	104,469,489	103,572,472
Net Assets Invested in capital assets (Note 11) Internally restricted for future capital purchases Unrestricted (deficit)	19,627,939 389,627 860,760	16,721,772 389,627 (6,005,891)
	20,878,326	11,105,508
	\$ 125,347,815	114,677,980
Commitments (Note 13)		
Governor Governor	y:      BBC2C4AC	_ Governor

## Holland College Consolidated Statement of Changes in Net Assets

For the year ended March 31	Invested in capital assets	Internally restricted for future property and equipment purchases	Accumulated operating deficit	2024 Total	2023 Total
Balance, beginning of the year	\$ 16,721,772	\$ 389,627	\$ (6,005,891)	\$ 11,105,508	\$ 7,749,726
Excess of revenues over expenses	-	-	6,342,318	6,342,318	2,374,582
Net change in investment in capital assets (Note 11)	2,906,167	-	(2,906,167)	-	-
Pension remeasurements		-	3,430,500	3,430,500	 981,200
Balance, end of the year	\$ 19,627,939	\$ 389,627	\$ 860,760	\$ 20,878,326	\$ 11,105,508

## Holland College Consolidated Statement of Operations

For the year ended March 31	2024	2023
Revenue Grants Province of Prince Edward Island	\$23,693,466	\$ 23,537,045
Other grants	10,152,359	7,481,394
Student fees	27,235,138	24,274,951
Contract training	18,372,909	16,557,992
Sales, recoveries and incidentals	7,402,267	5,219,529
Amortization of deferred contributions	2,576,839	2,557,952
	89,432,978	79,628,863
Operating expenses		
Amortization	4,621,729	4,896,898
Maintenance, insurance and property taxes	1,909,709	1,767,320
Other operating costs (Note 12)	7,398,493	6,984,785
Purchases for resale	4,803,534	3,988,954
Rentals	3,115,380	2,883,441
Salaries and benefits	50,567,090	47,089,579
Texts, materials and supplies	3,556,163	3,313,527
Travel	960,129	883,839
Utilities	3,461,196	3,504,919
	80,393,423	75,313,262
Excess of revenue over expenses before the undernoted	9,039,555	4,315,601
Pension expense (Note 10) Change in fair value of derivatives	(3,223,200) 525,963	(3,129,600) 1,188,581
	(2,697,237)	(1,941,019)
Excess of revenue over expenses	\$ 6,342,318	\$ 2,374,582

## Holland College Consolidated Statement of Cash Flows

For the year ended March 31	2024	2023
Cash flows from operating activities	•	
Excess of revenue over expenses	\$ 6,342,318	\$ 2,374,582
Items not affecting cash:	4 404 700	4 004 000
Amortization of capital assets	4,621,729	4,896,898
Amortization of deferred contributions	(2,576,839)	(2,557,952)
Pension remeasurements and other items	3,430,500	981,200
Change in fair value of derivatives	(525,963)	(1,188,581)
Changes in non-cash working capital:  Decrease (increase) in accounts receivable	(2.466.510)	1,460,498
Decrease (increase) in inventory	(2,466,510) (52,452)	129,582
Increase (decrease) in deferred revenue	(258,601)	1,395,073
Increase (decrease) in prepaids	(37,703)	15,479
Increase (decrease) in prepaids  Increase (decrease) in payables and accruals	3,235,591	(900,444)
Increase in deferred grant contributions	263,556	390,240
Decrease in accrued vacation pay	(227,460)	(58,332)
Increase in retirement obligations	245,400	14,900
Decrease in pension liability	(3,163,300)	(1,906,600)
	8,830,266	5,046,543
Cash flows from investing activities		
Acquisition of capital assets	(7,340,312)	(1,056,660)
Decrease in long-term receivable		31,460
	(7,340,312)	(1,025,200)
Cash flows from financing activities		
Repayment of long-term debt	(3,323,000)	(3,638,000)
Increase in deferred contributions - capital assets	4,926,718	4,260,300
Contributions - debt servicing	1,774,949	2,066,632
<b>3</b>		, ,
	3,378,667	2,688,932
Net increase in cash	4,868,621	6,710,275
Cash, beginning of the year	20,025,409	13,315,134
Cash, end of the year	\$24,894,030	\$ 20,025,409

## March 31, 2024

### 1. Significant Accounting Policies

## Nature and Purpose of Organization

Holland College (the "College") is incorporated under the Holland College Act of the Province of Prince Edward Island. Dedicated to excellence in performance, the College stands committed to providing quality life-long learning opportunities to support learner, industry and community development. The College is a registered charity under the Canadian Income Tax Act and accordingly, is exempt from income taxes, provided certain requirements of the Act are met.

#### **Basis of Consolidation**

The consolidated financial statements include the accounts of the College's wholly owned subsidiaries: ATHI Enterprises Inc. and P.E.I. Institute of Adult & Community Education Inc.

The College does not consolidate Holland College Foundation Inc., which operates under its control. Supplementary information on this entity is disclosed in Note 14.

The conslidated financial statements have been prepared using Canadian accounting standards for not-for-profit organizations.

### Cash

Cash consists of cash on hand and cash on deposit at financial institutions. Included in cash at year end is \$412,356 (2023 - \$412,332) held in Chinese Renminbis.

### Inventory

Inventory is valued at the lower of cost and net realizable value. Cost is determined on the first-in, first-out basis.

## Impairment of Long-lived Assets

In the event that facts and circumstances indicate that the College's long-lived assets may be impaired, a test of recoverability would be performed.

Such a test entails comparing the estimated future undiscounted cash flows associated with the asset to the asset's carrying amount to determine if a write down to market value or discounted cash flow value is required.

For purposes of recognition and measurement of an impairment loss, a long-lived asset is grouped with other assets and liabilities to form an asset group at the lowest level for which identifiable cash flows are largely independent of the cash flows of other assets and liabilities.

## March 31, 2024

### 1. Significant Accounting Policies (continued)

### **Capital Assets**

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution. Assets acquired under capital leases are amortized over the estimated life of the assets. Repairs and maintenance costs are charged to expense. Betterments which extend the estimated life of an asset are capitalized. When a capital asset no longer contributes to the College's ability to provide services, its carrying amount is written down to its residual value.

Capital assets are amortized on a straight-line basis using the following annual rates:

Asset	Rate
Buildings	2.5%
Major building alterations	5%
Equipment	20%
Parking lots	5%

## Vacation Payable

Vacation pay is accrued for all employees as entitlements to these benefits are earned in accordance with various employment agreements.

### Pension Plan

The College maintains a contributory defined-benefit pension plan which covers substantially all of its employees. The benefits are determined using a career average formula for service accrued subsequently to January 1, 2007 and best average formula for service accrued prior to that date. The defined benefit obligation is determined using an actuarial valuation prepared for funding purposes. Pension fund assets are measured at fair value at the statement of financial position date. The total cost of the defined benefit plan for the period is comprised of the current service cost, finance cost, and remeasurements and other items. The current service cost and finance cost are charged to operations for the period, while remeasurements and other items are charged directly to net assets as they occur.

## **Retirement Obligations**

The College provides certain non-pension retirement benefits. The defined benefit obligation is determined using an actuarial valuation prepared for funding purposes.

## March 31, 2024

### 1. Significant Accounting Policies (continued)

### **Revenue Recognition**

The College follows the deferral method of accounting for contributions.

Operating grants are recognized in the period when received. Operating grants received for expenditures in a a future period are reported as deferred income, until the corresponding expenditures are incurred.

Contributions restricted for the purchase of capital assets or for the servicing of debt acquired in the purchase of capital assets are deferred and amortized into revenue on a straight-line basis at a rate corresponding with the amortization rate for related assets.

Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Amounts received for student fees, contract training and sales are classified as deferred revenue and are recognized at the time the goods are delivered or the services provided and when the amount to be received can be reasonably estimated and collection is reasonably assured.

## **Financial Instruments**

Arm's length financial instruments are recorded at fair value at initial recognition.

In subsequent periods, equities traded in an active market and derivatives are reported at fair value, with any change in fair value reported in income. All other financial instruments are reported at cost or amortized cost less impairment. Transaction costs on the acquisition, sale or issue of financial instruments are expensed for those items measured at fair value and charged to the financial instrument for those measured at amortized cost.

Financial assets are tested for impairment when indicators of impairment exist. When a significant change in the expected timing or amount of the future cash flows of the financial asset is identified, the carrying amount of the financial asset is reduced and the amount of the write-down is recognized in net income. A previously recognized impairment loss may be reversed to the extent of the improvement, provided it is not greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously, and the amount of the reversal is recognized in net income.

## March 31, 2024

### 1. Significant Accounting Policies (continued)

#### Use of Estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from management's best estimates as additional information becomes available in the future. Significant estimates made by management in the preparation of these financials include:

- Amounts recorded for provision for doubtful accounts receivable which depend on estimates of the expected recoverability of such amounts;
- The estimated useful lives of capital assets and the resulting estimates for amortization expense;
- The accrued pension liability and retirement liability, determined based upon an actuarial valuation, including critical assumptions for discount rates, terminations and mortality rates; and

2024

The fair value of interest rate swap agreements.

#### 2. Receivables

	2024	2023
Trade Student Related party (Note 14) HST receivable Allowance for doubtful accounts	2,756,755 325,241 182,541	\$ 12,316,903 2,791,103 213,923 50,955
Allowance for doubtful accounts	(1,797,231)	(1,640,430)
	\$16,198,964	\$ 13,732,454

Marc	h 31,	, 2024

		2024		2023
	Cost	Accumulated Amortization	Cost	Accumulated Amortization
Land Buildings Major building alterations Equipment Parking lots	\$ 8,801,204 90,572,108 28,841,418 16,099,018 597,492	\$ - 32,364,141 18,237,918 12,202,313 495,308	\$ 8,801,204 90,572,108 24,373,217 14,769,896 597,492	\$ 30,099,839 17,551,956 12,097,197 471,951
	144,911,240	63,299,680	139,113,917	60,220,943
Net book value		\$ 81,611,560		\$ 78,892,974

## 4. Payables and Accruals

	2024	2023
Trade Accrued payroll	\$ 9,496,531 \$ 419,080	6,327,653 352,366
	\$ 9,915,611 \$	6,680,019

## 5. Deferred grant contributions

_	2024	2023
\$	3,915,068 \$	5,924,829
	(2,211,756) 2,475,312	(3,059,359) 1,049,598
_	4,178,624	3,915,068
	\$	\$ 3,915,068 \$ (2,211,756) 2,475,312

## March 31, 2024

## 6. Long-term Debt

	2024	2023
Royal Bank of Canada, interest rate swap contract, 2.60%, payable in monthly instalments of principal and interest as determined by a floating rate calculation, secured by a promissory note, amortized over 21 years ending on July 2, 2038	\$10,276,000	\$ 10,805,000
Royal Bank of Canada, interest rate swap contract, 2.59%, payable in monthly instalments of principal and interest as determined by a floating rate calculation, secured by a promissory note, amortized over 20 years ending on February 3, 2032	3,939,000	4,372,000
Royal Bank of Canada, interest rate swap contract, 4.49%, payable in monthly instalments of principal and interest as determined by a floating rate calculation, secured by a promissory note, amortized over 20 years ending on April 30, 2030	3,582,000	4,064,000
Royal Bank of Canada, interest rate swap contract, 2.94%, payable in monthly instalments of principal and interest as determined by a floating rate calculation, secured by a promissory note, amortized over 20 years ending on August 26, 2031	2,721,000	3,035,000
Royal Bank of Canada, interest rate swap contract, 4.12%, payable in monthly instalments of principal and interest as determined by a floating rate calculation, secured by a promissory note, amortized over 20 years ending on June 15, 2030	2,267,000	2,571,000
Royal Bank of Canada, interest rate swap contract, 2.91%, payable in monthly instalments of principal and interest as determined by a floating rate calculation, secured by a promissory note, amortized over 15 years ending on February 3, 2030	1,527,000	1,756,000
Royal Bank of Canada, interest rate swap contract, 4.47%, payable in monthly instalments of principal and interest as determined by a floating rate calculation, secured by a promissory note, amortized over 20 years ending on June 20, 2025	1,256,000	1,367,000
·	-,,	1,201,000

## March 31, 2024

## 6. Long-term Debt (continued)

ing-term bebt (continued)		
Royal Bank of Canada, interest rate swap contract, 2.29%, payable in monthly instalments of principal and interest as determined by a floating rate calculation, secured by a promissory note, amortized over 20 years ending on September 10, 2035	838,000	898,000
Royal Bank of Canada, interest rate swap contract, 2.85%, payable in monthly instalments of principal and interest as determined by a floating rate calculation, secured by a promissory note, amortized over 20 years ending on March 19, 2032	700,000	777,000
Royal Bank of Canada, interest rate swap contract, 2.45%, payable in monthly instalments of principal and interest as determined by a floating rate calculation, secured by a promissory note, amortized over 10 years ending on October 25, 2027	586,000	622,000
Royal Bank of Canada, interest rate swap contract, 2.15%, payable in monthly instalments of principal and interest as determined by a floating rate calculation, secured by a promissory note, amortized over 20 years ending on July 5, 2039	495,000	521,000
Royal Bank of Canada, interest rate swap contract, 2.54%, payable in monthly instalments of principal and interest as determined by a floating rate calculation, secured by a promissory note, amortized over 10 years, due January 3, 2025	229,000	495,000
Royal Bank of Canada, interest rate swap contract, 4.14%, repaid during the year		456,000
	28,416,000	31,739,000
Current portion of long-term debt	(2,947,000)	(3,464,000)
Long-term portion of debt	\$25,469,000	\$ 28,275,000

## March 31, 2024

## 6. Long-term Debt (continued)

Principal repayments on long-term debt over the next five years are as follows:

2025	\$ 2,947,000
2026	2,823,000
2027	2,932,000
2028	3,026,000
2029	3,126,000
Thereafter	13,562,000
	\$ 28,416,000

Included in other operating costs is interest on long-term debt in the amount of \$1,014,682 (2023 - \$1,350,805).

The College has a demand operating loan from the Royal Bank of Canada in the amount of \$Nil (2023 - \$Nil) which is available to a maximum of \$2,000,000 and bears interest at the Royal Bank prime rate less 0.5%.

## March 31, 2024

## 7. Retirement Obligation

The accrued retirement obligations are determined by independent actuaries and includes both the Severance Award Program and the Supplemental Retirement Plan. The last actuarial valuation was determined as of December 31, 2021.

Information about the College's defined benefit plan is as follows:

		2024	2023
Change in benefit obligation: Benefit obligation - beginning of the year Current service cost Finance cost Benefit payments Remeasurements Defined contribution provision	\$	5,288,700 \$ 337,100 262,100 (413,800) 41,900 18,100	5,273,800 337,500 209,800 (599,200) 48,000 18,800
Benefit obligation - end of the year	\$	5,534,100 \$	5,288,700
Significant actuarial assumptions:	_		
CPI increase		2.00%	2.00%
Discount rate Supplemental Retirement Plan Severance Award Program Rate of increase in future compensation	_	4.80% 4.80% 3.00%	4.85% 4.85% 3.00%

## March 31, 2024

#### 8. Derivatives

Derivative financial instruments are financial contracts that derive their value from underlying changes in interest rates, foreign exchange rates, commodity prices or other financial measures. Such instruments include interest rate, foreign exchange and commodity contracts. The College utilizes interest rate swap contracts to manage the risks associated with its financing activities.

The College has entered into various interest rate swap agreements ("swaps") with the Royal Bank of Canada. Under the terms of the swaps, the College pays fixed interest quarterly and receives interest at the 30-day Bankers Acceptance rate. The College obtains quotes from the Royal Bank of Canada to determine the mark-to-market or break value of the swap loans as of March 31, 2024 and these values are used to determine the fair value of the swap loans as detailed below:

	_		2024			2023
		Notional amount	Fair value favourable (unfavourable)	l	Notional amount	Fair value favourable (unfavourable)
2.60% fixed, maturing July 2038	\$	10,276,000	\$ 879,966 \$		805,000	\$ 651,671
2.59% fixed, maturing February 2032		3,939,000	196,333	,	372,000	153,754
4.49% fixed, maturing April 2030		3,582,000	(54,595)	,	064,000	(146,347)
2.94% fixed, maturing August 2031		2,721,000	93,479		035,000	56,864
4.14% fixed, maturing June 2030		2,267,000	(9,228)	2,	571,000	927
2.91% fixed, maturing February 2030		1,527,000	49,564	1,	756,000	36,088
3.92% fixed, maturing May 2033		1,256,000	(4,342)	1,	367,000	(38,175)
2.29% fixed, maturing September 2035		838,000	68,922		898,000	56,092
2.85% fixed, maturing March 2032		700,000	27,645		777,000	18,062
2.45% fixed, maturing October 2027		586,000	31,231		622,000	26,548
2.15% fixed, maturing July 2039		495,000	56,667		521,000	47,191
2.54% fixed, maturing January 2025		229,000	2,680		495,000	9,349
4.12% fixed, matured September 2023	_	-	,		456,000	 (59,664)
	\$	28,416,000	\$ 1,338,322 \$	31,	739,000	\$ 812,360

## March 31, 2024

### 9. Deferred Capital Contributions

Deferred capital contributions represent the unamortized amount of grants, contributions and lease inducements received for the purchase of capital assets. The amortization of capital contributions is recorded as revenue in the statement of operations.

	2024	2023
Beginning balance	\$ 38,215,207 \$	34,446,227
Add: Contributions - capital assets Contributions - debt servicing	4,926,720 1,774,949	4,260,300 2,066,632
Total contributions	6,701,669	6,326,932
Less: Amounts amortized to revenue - capital assets Amounts amortized to revenue - debt servicing	(1,703,167) (873,672)	(1,686,366) (871,586)
Total amounts amortized to revenue	(2,576,839)	(2,557,952)
	\$ 42,340,037 \$	38,215,207

### 10. Pension Plan

The accrued benefit obligation is determined by independent actuaries. The last actuarial valuation was determined as of December 31, 2021.

The College changed its pension plan structure for new entrants commencing April 1, 2015. The new pension plan structure differs from the existing pension plan for individuals enrolled prior to this date as it incorporates several different attributes used in determining the College's pension liability. In addition, pension benefits for new members joining on or after April 1, 2015 will not be indexed to inflation. Individuals enrolled prior to April 1, 2015, will continue under the existing plan and will be entitled to benefits as previously determined.

Pension plan assets are held in trust and are not available for operating purposes of the College. Information about the College's defined-benefit plan is as follows:

## March 31, 2024

ension Plan (continued)	
	<b>2024</b> 2023
Change in benefit obligation:	
Benefit obligation - beginning of the year	<b>\$162,333,100</b> \$165,919,100
Current service cost	<b>2,292,900</b> 2,193,200
Employees contributions	<b>2,635,100</b> 2,397,800
Interest cost on defined benefit obligation	<b>10,201,400</b> 9,651,400
Actuarial gain on defined benefit obligation	- (8,966,700)
Benefit payments	(9,698,300) (8,861,700)
Other	22,600
Benefit obligation - end of the year	<b>\$167,786,800</b> \$162,333,100
	, , , , , , , , , , , , , , , , , , , ,
Change in plan assets:	
Fair value of plan assets - beginning of the year	<b>\$154,684,700</b> \$156,364,100
Interest income on plan assets	<b>9,580,300</b> 9,017,300
Administration costs	(309,200) (302,300)
Employer contributions	<b>2,936,700</b> 4,007,000
Estimated employee contributions and past service	,, , , , , , , , , , , , , , , , , , , ,
cost	<b>2,635,100</b> 2,397,800
Actuarial gain (loss) on plan assets	<b>3,472,400</b> (7,937,500)
Benefits paid	<b>(9,698,300)</b> (8,861,700)
Benefit asset - end of the year	<b>\$163,301,700</b> \$154,684,700
benefit asset - end of the year	\$103,301,700 \$134,004,700
Reconciliation of funded status:	
Present value of defined benefit obligation	<b>\$(167,786,800)</b> \$(162,333,100)
Fair value of plan assets	<b>163,301,700</b> 154,684,700
Tall value of plan assets	103,301,700
Accrued benefit liability	<b>\$ (4,485,100)</b> \$ (7,648,400)
	<b>2024</b> 2023
Net expense:	
Current service cost (employer)	<b>\$ 2,292,900</b> \$ 2,193,200
Administration costs	<b>309,200</b> 302,300
Interest income on plan assets	<b>(9,580,300)</b> (9,017,300)
Interest cost on defined benefit obligation	<b>10,201,400</b> 9,651,400
Net expense	<b>\$ 3,223,200</b> \$ 3,129,600

10. Pension Plan (continued)				
Cimificant actuarial accumulations.		2024	4	2023
Significant actuarial assumptions:  Expected long-term rate of return on plan assets				
Members prior to April 1, 2015  Members on or after April 1, 2015		6.30 5.95		6.30% 5.95%
Rate of increase in future compensation		3.00		3.00%
11. Investment in Capital Assets				
(a) Investment in capital assets is calculated as follows:				
	_	2024		2023
Capital assets	\$	81,611,560	\$	78,892,974
Add: accumulative direct increase to net assets		1,308,005		1,308,005
Amounts financed by: Deferred capital contributions Long-term debt		(42,340,037) (28,416,000)		(38,215,207) (31,739,000)
Amounts unspent: Deferred capital contributions	_	7,464,411		6,475,000
	\$	19,627,939	\$	16,721,772
(b) Net change in investment in capital assets:				
	_	2024		2023
Purchase and contribution of capital assets	\$	7,340,312	\$	1,056,660
Amounts funded by: Deferred contributions		(3,937,306)		(185,300)
Repayment of long-term debt		3,323,000		3,638,000
Contributions - debt servicing  Amortization of deferred contributions - capital		(1,774,949) 1,703,167		(2,066,632) 1,686,366
Amortization of deferred contributions - debt				, ,
servicing Amortization of capital assets		873,672 (4,621,729)		871,586 (4,896,898)
	_			
	<u>Ş</u>	2,906,167	\$	103,782

## March 31, 2024

## 12. Other Operating Costs

	2024	2023
Advertising Bad debt expense Contract services	\$ 581,230 156,326 1,476,037	\$ 459,614 405,932 1,162,699
Graduation	127,904	68,188
Interest on long-term debt Lab fees	1,014,682 392,377	1,350,805 309,557
Laundry	70,453	61,439
Legal Membership fees	122,444 116,801	112,582 110,598
Other (recovery) Photocopy	(59,738) 235,836	(9,175) 194,437
Postage	30,816	30,105
Provider fees Registrations and maintenance fees	1,466,802 187,818	1,251,499 193,400
Software	1,257,242	1,071,267
Staff development Study tour costs	 181,851 39,612	197,737 14,101
	\$ 7,398,493	\$ 6,984,785

## 13. Commitments

The College has operating leases for multiple locations across Prince Edward Island. Further, the College also signed several long-term service agreements pertaining to equipment and software maintenance. The minimum annual lease and service contract payments for the next five years are as follows:

2025	\$ 657,426
2026	608,578
2027	377,120
2028	379,334
2029	 353,461
	\$ 2,375,919

## March 31, 2024

## 14. Related Entity

The College controls Holland College Foundation Inc. (the "Foundation"). The Foundation raises funds from the community. The Foundation is incorporated under the laws of the Province of Prince Edward Island and is a registered charity under the Income Tax Act. All resources of the Foundation must be provided for the benefit of the College or its students.

The Foundation has not been consolidated in the College's financial statements. Financial statements of the Foundation are available upon request. A financial summary of this non-consolidated entity is as follows:

As at March 31		2024	2023
Balance sheet: Total assets (Note 14 (1)) Total liabilities	\$ 1	0,773,225 274,802	\$ 9,846,932 545,273
Total net assets	\$ 1	0,498,423	\$ 9,301,659
For the year-ended March 31		2024	2023
Results of operations: Total revenue (Note 14 (2)) Total expenses (Note 14 (2))		2,575,973 2,241,566	\$ 2,060,334 1,603,513
Excess of revenue over expenses	\$	334,407	\$ 456,821
Cash flows: Cash received from operations Cash received used in investing activities	\$	147,904 (87,180)	\$ 427,877 (77,590)
Net increase in cash	\$	60,724	\$ 350,287

## March 31, 2024

## 14. Related Entity (continued)

- (1) All of the Foundation's net assets must be provided to or used for the benefit of the College or its students. In accordance with donor imposed restrictions, \$79,868 (2023 \$78,390) of the Foundation's net assets must be used to purchase capital assets for the College. The foundations net assets of \$8,744,485 (2023 \$7,782,370) are subject to donor imposed restrictions that they be maintained permanently with investment revenue earned to be used for scholarships and bursaries for College students. At year end, amounts owing to the College related to outstanding donations committed to the College as of year end as well as fundraising costs associated with the capital campaign that were financed by the College and will be repaid from future fundraising initiatives.
- (2) During the year, the College paid a grant totaling \$585,347 (2023 \$572,792) to the Foundation for payment of the administration costs of the Foundation. During the year, the College received \$362,383 (2023 \$358,801) in donations from the Foundation, of which \$325,241 (2023 \$213,923) was receivable at year end. The donations were used to fund expenditures and capital projects.

### March 31, 2024

#### 15. Financial Instrument Risks

#### Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The College is exposed to credit risk resulting from the possibility that a customer or counterparty to a financial instrument defaults on their financial obligations; if there is a concentration of transactions carried out with the same counterparty; or of financial obligations which have similar economic characteristics such that they could be similarly affected by changes in economic conditions. The College's financial instruments that are exposed to concentrations of credit risk relate primarily to accounts receivable. Of the College's \$14,731,658 (2023 - \$12,316,903) in trade receivables, government agencies accounted for 85% (2023 - 89%). The majority of the College's receivables are from government sources and the College works to ensure they meet all eligibility criteria in order to qualify to receive the funding. The risk related to receivables, other than from government sources, has increased from the prior year as a result of the increased balance of accounts receivable.

### Liquidity risk

Liquidity risk is the risk that the College will encounter difficulty in meeting its obligations associated with financial liabilities. Liquidity risk includes the risk that, as a result of operational liquidity requirements, the College will not have sufficient funds to settle a transaction on the due date; will be forced to sell financial assets at a value, which is less than what they are worth; or may be unable to settle or recover a financial asset. The College is exposed to this risk mainly in respect of its accounts payable and long term debt.

The College's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient cash flows to fund its operations and to meet its liabilities when due, under both normal and stressed conditions. The College maintains a portion of its invested assets in liquid securities. This risk is unchanged from the prior year.

## **Market Risk**

The College is exposed to fluctuations in equity markets on its defined benefit plan assets which are invested in various marketable securities. This risk has decreased over the prior year as the pension obligations have decreased.

#### Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The College is exposed to interest rate risk through its long-term debt obligations which are issued with floating interest rates. To manage its current and anticipated exposure to interest rate risks, the College has entered into rate swap contracts whereby it has fixed the interest rate on a total of \$28,416,000 (2023 - \$31,739,000) of notional principal against the floating interest position assumed by the Royal Bank of Canada. The carrying value for the swap contracts is the notional principal noted above. The swap contracts have effective interest rates and maturity dates as disclosed in Note 8. The risk remains unchanged from the prior year.

## March 31, 2024

## 16. Subsequent Events

On January 22, 2024 the Minister of Immigration, Refugees and Citizenship Canada (IRCC) announced that the Government of Canada will set an intake cap on international student permit applications for a period of 2 years. For 2024, the cap is resulting in approximately 360,000 approved study permits, which represents a decrease of 35% from 2023. As of March 31, 2024 all provinces were expected to determine a process for issuing attestation letters to students. The Province of Prince Edward Island has allocated 815 attestation letters to the College for the 2024-25 academic year.

In the current year there are approximately 800 international students enrolled in various post secondary programs at the College with international tuition revenues of \$8.6 million in 2024 (2023 - \$5.6 million). The College has anticipated a 40% reduction in international students going forward which will impact international tuition revenues. The College is addressing the impact of the international student cap through various means, including, but not limited to, discussions with the government regarding funding, a moderate increase in tuition for both domestic and international students and a program review based on enrollment.